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1 UNITED STATES DISTRICT COURT
2 DISTRICT OF MONTANA
3 BILLINGS DIVISION

4 MARY HARPER, individually and on
5 behalf of all others similarly situated,

6 Plaintiff,

7 v.

8 PURPLE INNOVATION, INC.,

9 Defendant.

Case No. CV-20-38-BLG-SPW

CLASS ACTION

CLASS ACTION COMPLAINT

10 Plaintiff Mary Harper, individually and on behalf of all others similarly situated,
11 complains and alleges as follows based on personal knowledge as to herself, on the
12 investigation of her counsel, and on information and belief as to all other matters.
13 Plaintiff believes that substantial evidentiary support exists for the allegations set forth
14 in this complaint, and that a reasonable opportunity for discovery will reveal such
15 evidence.

16 **NATURE OF ACTION**

17 1. Plaintiff brings this Class Action Complaint for legal and equitable
18 remedies resulting from the illegal actions of Purple Innovation, Inc. (“Defendant”) in
19 sending automated text message advertisements to her cellular telephone and the
20 cellular telephones of numerous other individuals across the country, in clear violation
21 of the Telephone Consumer Protection Act, 47 U.S.C. § 227 (“TCPA”).
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1 **JURISDICTION AND VENUE**

2 2. The Court has subject-matter jurisdiction over this action pursuant to 28
3 U.S.C. § 1331 and 47 U.S.C. § 227.

4 3. Personal jurisdiction and venue are proper because Plaintiff resides in this
5 District, because Defendant directed the subject unsolicited text messages into this
6 District, and because Plaintiff received Defendant’s unsolicited text messages in this
7 District, such that the claims alleged herein arose in substantial part in this District.

8 **PARTIES**

9 4. Plaintiff is an individual and a “person” as defined by 47 U.S.C. § 153(39).
10 Plaintiff is a resident and citizen of Billings, Montana.

11 5. Defendant Purple Innovation, Inc. is a manufacturer and retailer of a
12 variety of premium comfort products for consumers, including mattresses, pillows,
13 cushions, bases, bases, sheets, and other bedding products, which Defendant sells to
14 consumers directly on its website and in its and its wholesale partners' retail brick-and-
15 mortar stores. Defendant is organized and incorporated under the laws of Delaware
16 and maintains its corporate headquarters in Alpine, Utah. Defendant is a “person” as
17 defined by 47 U.S.C. § 153(39).

18 **THE TELEPHONE CONSUMER PROTECTION ACT OF 1991**

19 6. In 1991, faced with a national outcry over the volume of robocalls being
20 received by American consumers, Congress enacted the TCPA to address certain abuse
21 telecommunications practices.

22 7. The TCPA prohibits, *inter alia*, making any telephone call to a cellular
23 telephone using a “prerecorded or artificial voice” or an “automatic telephone dialing
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1 system” (“ATDS” or “autodialer”) absent an emergency purpose or the “express
2 consent” of the party called. The TCPA further provides that any text message
3 constituting an “advertisement” or “telemarketing” message within the meaning of the
4 TCPA requires the sender to acquire the recipient’s “prior express written consent”
5 before initiating such a message via an autodialer.

6 8. According to findings by the Federal Communication Commission
7 (“FCC”), which is vested with authority to issue regulations implementing the TCPA,
8 autodialed calls and text messages are prohibited because receiving them is a greater
9 nuisance and more invasive than receiving live or manually dialed telephone
10 solicitations. The FCC also recognized that wireless customers are charged for such
11 incoming calls and texts whether they pay in advance or after the minutes are used.
12 Moreover, because cellular telephones are carried on their owners’ persons, unsolicited
13 calls and texts transmitted to such devices via an autodialer are distracting and
14 aggravating to their recipients and intrude upon their recipients’ seclusion.

15 9. To state a cause of action for violation of the TCPA, a plaintiff need only
16 set forth allegations demonstrating that the defendant “called a number assigned to a
17 cellular telephone service using an automatic dialing system or prerecorded voice.”
18 *Breslow v. Wells Fargo Bank, N.A.*, 857 F. Supp. 2d 1316, 1319 (S.D. Fla. 2012), *aff’d*,
19 755 F.3d 1265 (11th Cir. 2014).

20 **FACTUAL ALLEGATIONS COMMON TO ALL CLAIMS**

21 10. Plaintiff was at all times mentioned herein the subscriber of the cellular
22 telephone number (951) ***-0291 (the “0291 Number”). The 0291 Number is, and at
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1 all times mentioned herein was, assigned to a cellular telephone service as specified in
2 47 U.S.C. § 227(b)(1)(A)(iii).

3 11. During the preceding four years, Defendant transmitted, by itself or
4 through an intermediary or intermediaries, multiple text messages to Plaintiff's 0291
5 Number and at least one text message (that was identical to or substantially the same
6 as those received by Plaintiff) to each member of the putative Class. All of the subject
7 text messages sent to Plaintiff and the members of the putative Class constituted
8 "advertisements" or "telemarketing" messages within the meaning of the TCPA and its
9 implementing regulations because each such message was aimed at promoting the
10 commercial availability of Defendant's products and services and ultimately selling
11 such products and services. Defendant offered such products and services for sale to
12 Plaintiff and the members of the putative class for the purpose of deriving commercial
13 profit from the purchase of any such products or services ultimately made by Plaintiff.

14 12. All of the subject text messages received by Plaintiff and the members of
15 the putative Class were transmitted by or on behalf of Defendant without the requisite
16 prior "express written consent" of Plaintiff or any member of the putative Class.

17 13. For example, on or about January 1, 2020, Defendant transmitted or
18 caused to be transmitted, by itself or through an intermediary or intermediaries, and
19 without Plaintiff's prior "express written consent," a text message to the 0291 Number
20 that stated as follows:

21 Happy New Year! Don't miss this sale! FREE Sheets + 2
22 Pillows when you purchase a mattress. Time to upgrade your
23 sleep: <https://prpl.cc/shop-mattresses>
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1 The link in the above-depicted text message redirected to a website operated and
2 maintained by or on behalf of Defendant, where Defendant sells its products and
3 services to consumers for commercial profit.

4 14. The above-depicted text message (as well as the numerous other text
5 message advertisements that Defendant sent to Plaintiff during the pertinent four-year
6 statutory period) did not provide Plaintiff any mechanism for instructing Defendant's
7 automated system to stop sending her future messages.

8 15. Each unsolicited text message sent by or on behalf of Defendant to
9 Plaintiff's 0291 Number originated from the telephone number 84888, which is a
10 dedicated SMS short code leased or owned by or on behalf of Defendant that Defendant
11 uses to transmit text messages to consumers *en masse*, in an automated fashion and
12 without human intervention.

13 16. Because Plaintiff's cellular phone alerts her whenever she receives a text
14 message, each unsolicited text message transmitted by or on behalf of Defendant to
15 Plaintiff's 0291 Number invaded Plaintiff's privacy and intruded upon Plaintiff's
16 seclusion upon receipt.

17 17. All telephone contact by Defendant or affiliates, subsidiaries, or agents of
18 Defendant to Plaintiff's 0291 Number and to the numbers belonging to the unnamed
19 Class members occurred using an "automatic telephone dialing system" as defined by
20 47 U.S.C. § 227(b)(1)(A). Specifically, Defendant utilized an "automatic telephone
21 dialing system" because all such text messages were sent from a dedicated SMS short
22 code used for the exclusive purpose of transmitting text messages to consumers *en*
23 *masse*; because the subject text messages contained the same or substantially the same
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1 generic, pro forma content; because the dialing equipment utilized by or on behalf of
2 Defendant to send such messages includes features substantially similar to a predictive
3 dialer, inasmuch as it is capable of making or initiating numerous calls or texts
4 simultaneously (all without human intervention); and because the hardware and
5 software used by or on behalf of Defendant to make or initiate such messages have the
6 capacity to store, produce, and dial random or sequential numbers, and to receive and
7 store lists of telephone numbers, and to then dial such numbers, *en masse*, in an
8 automated fashion without human intervention.

9 18. And indeed, Defendant actually transmitted the text messages at issue in
10 this case to Plaintiff and all other putative Class members in an automated fashion and
11 without human intervention, with hardware and software that received and stored
12 telephone numbers and then automatically dialed such numbers.

13 19. Neither Plaintiff, nor any other member of the putative Class, provided
14 their prior “express written consent” to Defendant or any affiliate, subsidiary, or agent
15 of Defendant to transmit the subject text message advertisements to the 0291 Number
16 or to any other Class member’s cellular telephone number by means of an “automatic
17 telephone dialing system” within the meaning of 47 U.S.C. § 227(b)(1)(A).

18 20. None of Defendant’s text messages to the 0291 Number or to any putative
19 Class member’s cellular telephone number was sent for an emergency purpose.

20 **CLASS ALLEGATIONS**

21 21. Class Definition. Plaintiff brings this civil class action on behalf of herself
22 individually and on behalf of all other similarly situated persons as a class action
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1 pursuant to Federal Rule of Civil Procedure 23. The “Class” which Plaintiff seeks to
2 represent is comprised of and defined as follows:

3 All persons in the United States who, at any time between the
4 four years preceding the filing of this action and the present:

5 (1) subscribed to a cellular telephone service;

6 (2) received, at the telephone number assigned to such
7 service, at least one text message promoting goods or
8 or substantially the same dialing technology that
9 Defendant used to transmit the subject text messages to
10 Plaintiff; and

11 (3) for whom Defendant lacks any record establishing the
12 person’s provision of “express written consent” to receive
13 such message(s) prior to the initiation of such message(s).

14 22. Excluded from the class are Defendant, its officers and directors, members
15 of the immediate families of the foregoing, legal representatives, heirs, successors, or
16 assigns of the foregoing, and any entity in which Defendant has a controlling interest.

17 23. Plaintiff reserves the right to modify the definition of the Class (or add
18 one or more subclasses) after further discovery.

19 24. Plaintiff and all Class members have been impacted and harmed by the
20 acts of Defendant or its affiliates, agents, or subsidiaries acting on its behalf.

21 25. This Class Action Complaint seeks injunctive relief and monetary
22 damages.

23 26. Defendant or any affiliates, subsidiaries, or agents of Defendant have
24 acted on grounds generally applicable to the Class, thereby making final injunctive
relief and corresponding declaratory relief with respect to the Class as a whole
appropriate. Moreover, on information and belief, Plaintiff alleges that the TCPA

1 violations complained of herein are substantially likely to continue in the future if an
2 injunction is not entered.

3 27. This action may properly be brought and maintained as a class action
4 pursuant to Federal Rule of Civil Procedure 23(a) and (b). This class action satisfies
5 the numerosity, typicality, adequacy, commonality, predominance, and superiority
6 requirements.

7 28. On application by Plaintiff’s counsel for class certification, Plaintiff may
8 also seek certification of subclasses in the interests of manageability, justice, or judicial
9 economy.

10 29. Numerosity. The number of persons within the Class is substantial,
11 believed to amount to thousands of persons dispersed throughout the United States. It
12 is, therefore, impractical to join each member of the Class as a named plaintiff. Further,
13 the size and relatively modest value of the claims of the individual members of the
14 Class renders joinder impractical. Accordingly, utilization of the class action
15 mechanism is the most economically feasible means of determining and adjudicating
16 the merits of this litigation.

17 30. Typicality. Plaintiff received at least one text message from Defendant
18 that originated from the telephone number 84888, and Defendant lacks any record
19 establishing Plaintiff’s prior “express written consent” to receive any such messages
20 within the meaning of the TCPA. Consequently, the claims of Plaintiff are typical of
21 the claims of the members of the Class, and Plaintiff’s interests are consistent with and
22 not antagonistic to those of the other Class members she seeks to represent. Plaintiff
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1 and all members of the Class have been impacted by, and face continuing harm arising
2 out of, Defendant's TCPA-violative misconduct as alleged herein.

3 31. Adequacy. As the proposed Class representative, Plaintiff has no interests
4 adverse to or which conflict with the interests of the absent members of the Class, and
5 she is able to fairly and adequately represent and protect the interests of such a Class.
6 Plaintiff has raised viable statutory claims of the type reasonably expected to be raised
7 by members of the Class and will vigorously pursue these claims. If necessary as the
8 litigation (including discovery) progresses, Plaintiff may seek leave to amend this Class
9 Action Complaint to modify the Class definition set forth above, add additional Class
10 representatives, or assert additional claims.

11 32. Competency of Class Counsel. Plaintiff has retained and is represented
12 by experienced, qualified, and competent counsel committed to prosecuting this action.
13 Plaintiff's counsel are experienced in handling complex class action claims, including
14 in particular claims brought under the TCPA (as well as other consumer protection and
15 data-privacy statutes).

16 33. Commonality and Predominance. There are well-defined common
17 questions of fact and law that exist as to all members of the Class and predominate over
18 any questions affecting only individual members of the Class. These common legal
19 and factual questions, which do not vary from Class member to Class member and may
20 be determined without reference to the individual circumstances of any Class member,
21 include (but are not limited to) the following:
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- 1 a) Whether Defendant or affiliates, subsidiaries, or agents of Defendant sent
2 text message advertisements to Plaintiff’s and Class members’ cellular
3 telephones;
- 4 b) Whether such text messages were sent using an “automatic telephone
5 dialing system”;
- 6 c) Whether Defendant can meet its burden to show that it (or any disclosed
7 affiliate, subsidiary, or agent of Defendant acting on its behalf) obtained
8 prior “express written consent” within the meaning of the TCPA to
9 transmit the subject text messages to the recipients of such messages,
10 assuming such an affirmative defense is timely raised;
- 11 d) Whether Defendant or any affiliates, subsidiaries, or agents of Defendant
12 should be enjoined from engaging in such conduct in the future.

13 34. Superiority. A class action is superior to other available methods for the
14 fair and efficient adjudication of this controversy because the prosecution of individual
15 litigation on behalf of each Class member is impracticable. Even if every member of
16 the Class could afford to pursue individual litigation, the court system could not;
17 multiple trials of the same factual issues would magnify the delay and expense to all
18 parties and the court system. Individualized litigation would also present the potential
19 for varying, inconsistent or contradictory judgments. By contrast, the maintenance of
20 this action as a class action, with respect to some or all of the issues presented herein,
21 presents few management difficulties, conserves the resources of the parties and the
22 court system and protects the rights of each member of the Class. Plaintiff anticipates
23 no difficulty in the management of this action as a class action. Class wide relief is
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1 essential to compel compliance with the TCPA and thus protect consumers' privacy.
2 The interests of Class members in individually controlling the prosecution of separate
3 claims is small because the statutory damages recoverable in an individual action for
4 violation of the TCPA are likewise relatively small. Management of these claims is
5 likely to present significantly fewer difficulties than are presented in many class actions
6 because the text messages at issue are all automated and because Defendant lacks any
7 record reflecting that it obtained the requisite consent from any Class member to be
8 sent such messages. Class members can be readily located and notified of this class
9 action by reference to Defendant's records and, if necessary, the records of Defendant's
10 affiliates, agents, or subsidiaries and cellular telephone providers.

11 35. Additionally, the prosecution of separate actions by individual Class
12 members would create a risk of multiple adjudications with respect to them that would,
13 as a practical matter, be dispositive of the interests of other members of the Class who
14 are not parties to such adjudications, thereby substantially impairing or impeding the
15 ability of such nonparty Class members to protect their interests. The prosecution of
16 individual actions by Class members could also establish inconsistent results and/or
17 establish incompatible standards of conduct for Defendant.

18 **CLAIM FOR RELIEF**
19 **VIOLATION OF THE TELEPHONE**
20 **CONSUMER PROTECTION ACT**
21 **(47 U.S.C. § 227)**

22 36. Plaintiff incorporates by reference the foregoing paragraphs of this Class
23 Action Complaint as if fully stated herein.

24 37. Plaintiff and each member of the Class received at least one text message
sent by or on behalf of Defendant during the class period. All such messages sent to

1 Plaintiff and the members of the proposed Class promoted the sale of Defendant's
2 goods or services or the commercial availability of goods or services sold by
3 Defendant; consequently, all such messages constituted "advertising" or
4 "telemarketing" material within the meaning of the TCPA and its implementing
5 regulations. Additionally, all such messages were sent via the same dialing technology,
6 which qualified as an ATDS within the meaning of the TCPA, as evidenced by the
7 generic nature of the text messages, the use of a dedicated telephone number to transmit
8 each such message, and the capacities, capabilities, and features of the dialing
9 technology at issue, as alleged above.

10 38. Neither Plaintiff nor any other member of the Class provided Defendant
11 his or her prior "express written consent" within the meaning of the TCPA to receive
12 the autodialed text message advertisements at issue in this case.

13 39. Defendant's use of an ATDS to transmit the subject text message
14 advertisements to telephone numbers assigned to a cellular telephone service, including
15 to Plaintiff's 0291 Number and the numbers of all members of the proposed Class,
16 absent the requisite prior "express written consent," as set forth above, constituted
17 violations of the TCPA by Defendant, including but not limited to violations of 47
18 U.S.C. § 227(b)(1)(A)(iii).

19 40. Plaintiff and all Class members are entitled to, and do seek, an award of
20 \$500.00 in statutory damages for each such violation of the TCPA committed by or on
21 behalf of Defendant (or \$1,500.00 for any such violations committed willfully or
22 knowingly) pursuant to 47 U.S.C. § 227(b)(3).

1 41. Plaintiff, individually and on behalf of the putative Class, seeks an award
2 of attorneys' fees and costs to Plaintiff's counsel pursuant to Federal Rule of Civil
3 Procedure 23.

4 **PRAYER FOR RELIEF**

5 **WHEREFORE**, Plaintiff Mary Harper prays for relief and judgment in favor of
6 herself and the Class as follows:

7 A. Injunctive relief sufficient to ensure Defendant refrains from violating the
8 TCPA in the future;

9 B. Statutory damages of \$500.00 for herself and each Class member for each
10 of Defendant's violations of 47 U.S.C. § 227(b)(1) (or \$1,500.00 for each such
11 violation to the extent committed willfully or knowingly);

12 C. An Order certifying this action to be a proper class action pursuant to
13 Federal Rule of Civil Procedure 23, establishing an appropriate Class and any
14 Subclass(es) the Court deems appropriate, finding that Plaintiff is a proper
15 representative of the Class, and appointing the attorneys representing Plaintiff as
16 counsel for the Class; and

17 D. An award of attorneys' fees and costs to Plaintiff's counsel, payable from
18 any class-wide damages recovered by the Class, pursuant to Federal Rule of Civil
19 Procedure 23.

20 **DEMAND FOR JURY TRIAL**

21 On behalf of herself and all others similarly situated, Plaintiff demands a trial by
22 jury pursuant to Federal Rule of Civil Procedure 38(b) on all claims and issues so
23 triable.

1 Dated: April 2, 2020

By: /s/Colin Gerstner

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